

The slides below are for day one – Innovation and Impact

It would be great if each slide can be branded as LYRASIS
and also have an “innovation and Impact” tag line

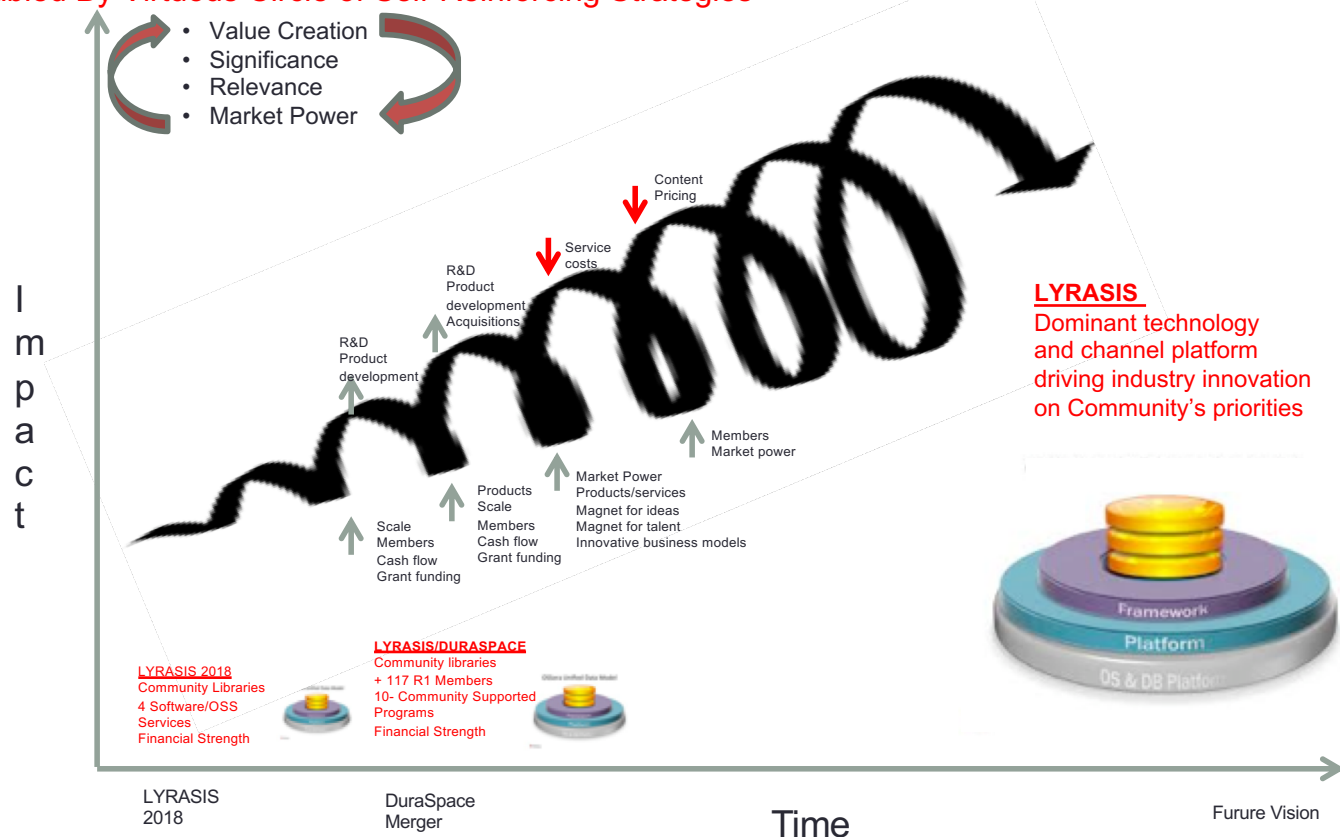
Creating a Virtuous Circle of Innovation...

By LYRASIS and its Members



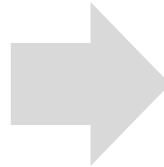
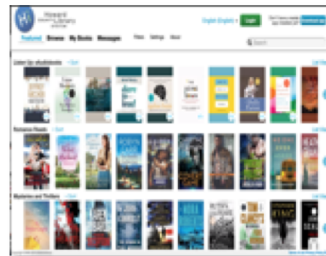
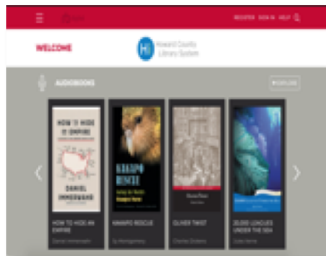
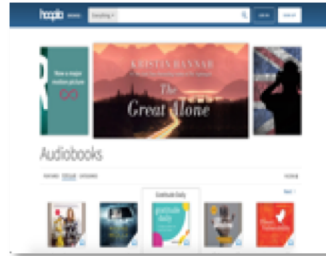
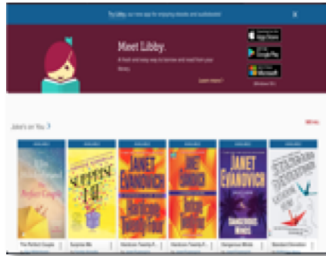
Vision – Leading Global Technology and Services Provider to Libraries, Archives, Museums, Galleries, and Researchers

Enabled By Virtuous Circle of Self-Reinforcing Strategies



Merger increases membership and service offerings -> increased cash flow -> more product development -> more members -> greater scale -> increased market power -> lower services cost->lower content pricing -> greater value creation, relevance, and significance.

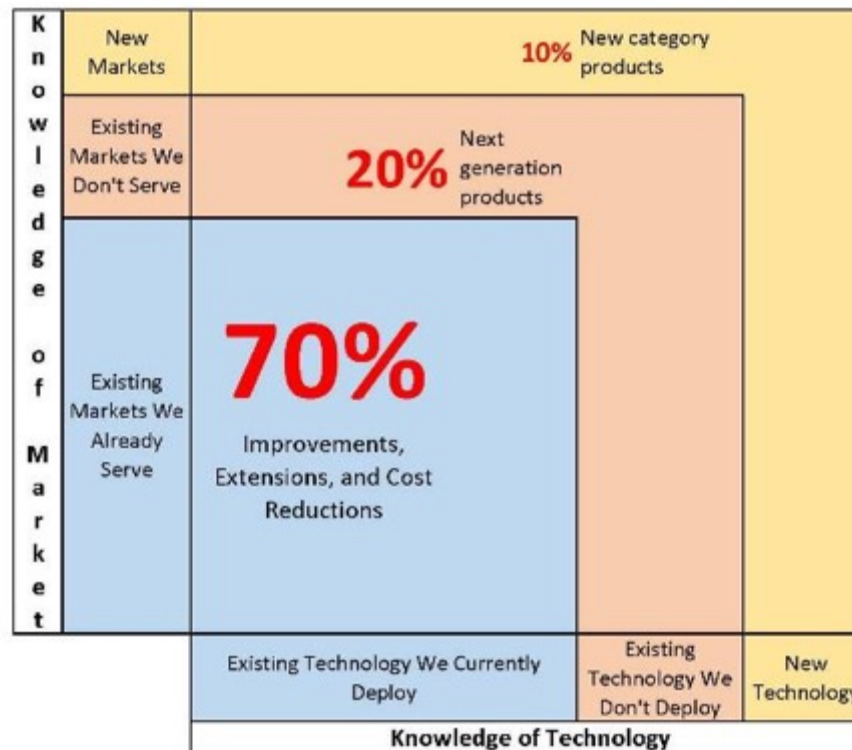
Academic & Public



SimplyE
The Library E-Reader App

Striking the Right Balance

Knowledge of Technology and Market





**The Catalyst Fund supports
creative concepts that:**

- Advance important objectives of the library, archive, and museum communities;
- Test-and-try new approaches to common problems; and
- Serve the broad interests of LYRASIS' membership.

Experiment in Innovation

LYRASIS Leaders Forum 2018
San Francisco



By Robert Miller and John Herbert





How does a non-profit, member-based organization launch “**Innovation**” as a strategic initiative, assuming its inherent risks, to sustain and grow as an organization, on behalf of its members?



Discussion & Action



A Snapshot of
the Scope
and Impact of
Our Newly Merged
Organization

**10 Community
Supported
Programs**

5,000 + Users

**More than
400 Service
Partners**

**1,700 Fiscal
Partners**

**1,057
LYRASIS
Members**

**224
Leaders Circle
Members**

The Leaders Circle

Our Innovation Think Tank

Through the merger with DuraSpace, the Leaders Circle has welcomed 115 new members, all committed to helping us chart the future, invest in innovation, and enjoy benefits of scale.



- Alabama A&M University
- Alabama State University
- Amherst College
- Arizona State University
- Atlanta University Center
- Auburn University Libraries
- Biodiversity Heritage Library
- Birmingham-Southern College
- Brandeis University
- Bridgewater College
- Broward County Libraries Division
- Brown University
- Bryn Mawr College
- Butler University
- Carnegie Mellon University
- Case Western Reserve University
- Charlotte-Mecklenburg Library
- College of Coastal Georgia
- Colorado State University
- Columbia International University
- Columbia University
- Columbus Metropolitan Library
- Connecticut College
- Connecticut State Library
- Cornell University Library
- Creighton University
- Delaware County Community College
- Delaware State University
- DePaul University
- Drexel University Libraries
- Duke University
- Duquesne University
- Durham University
- East Carolina University
- ETH Zurich, ETH Library
- Emory University-Woodruff Library
- Florida Academic Library Services Cooperative (FALSC)
- Free Library of Philadelphia
- Furman University
- George Mason University
- George Washington University
- Georgia Public Library Service
- Georgetown University
- Göteborg University Library
- Göttingen State and University Library
- Griffith University
- Hampton University
- Harrisburg Area Community College
- Harvard University Archives
- Harvard University Graduate School of Design
- Haverford College
- Hussey-Mayfield Public Library
- ICPSR
- Idaho Commission for Libraries
- Imperial College London
- Indiana State University
- Indiana University
- Indiana University Bloomington
- Indiana University East
- Indiana University Kokomo
- Indiana University Northwest
- Indiana University Purdue University Indianapolis (IUPUI)
- Indiana University South Bend
- Industrial Archives and Library
- Jacksonville Public Library
- Johns Hopkins University
- Johnson C. Smith University
- Kansas State Libraries
- Kent District Library
- Kentucky Virtual Library
- King County Library
- La Roche College
- La Trobe University
- Lafayette College
- Laval University – Université Laval
- Library of Virginia
- Liberty University
- London School of Economics and Political Science
- Loyola/Notre Dame Library, Inc.
- Massachusetts Board of Library Commissioners
- Massachusetts Institute of Technology
- MBL WHOI Library
- McMaster University Library
- Miami-Dade Public Library System
- Michigan State University
- Middle Tennessee State University
- Middlebury College
- Mississippi Library Commission
- Mississippi Valley State University
- Montana State University – Bozeman
- Moravian College & Theological Seminary
- Morgan State University
- Murray State University
- National Institute for Materials Science
- Naval Postgraduate School
- Nazareth College of Rochester
- New Jersey State Library
- New York Public Library
- New York University
- Norfolk State University
- North Carolina State University
- Northeastern University
- Northwestern University Library
- Oakland University
- Oberlin College Library
- Old Dominion University

- Oregon State University
- Pennsylvania State University
- Purdue University
- Rice University
- Roanoke College Library
- Rosenbach Museum and Library
- Rowan University
- Ruhr University Bochum/Ruhr-Universität Bochum
- Rutgers University
- Sacred Heart University
- San Francisco Public Library
- Savannah State University
- Scottish Digital Library
- Smithsonian Institution
- Southeast Florida Library Information Network
- St. Thomas University
- Stanford University
- State Library of Florida, Division of Library & Information Services
- State Library of Iowa
- State University of New York
- Technical University of Denmark
- Technische Informationsbibliothek (TIB)
- Temple University
- Texas A&M University Libraries
- Texas Digital Libraries
- The Ohio State University
- The University of Auckland – Library
- Thomas More University
- Topeka & Shawnee County Public Library
- Troy University
- Tufts University
- U.S. National Library of Medicine
- Université Catholique de Louvain
- Université de Montréal
- University Library Bern
- University of Alberta Library
- University of Auckland
- University of British Columbia
- University of Calgary
- University of California, Los Angeles
- University of California, San Diego
- University of California, Santa Barbara Library
- University of Cambridge
- University of Charleston
- University of Cincinnati
- University of Connecticut Babbidge
- University of Delaware
- University of Denver
- University of Florida
- University of Houston
- University of Hull
- University of Idaho
- University of Illinois at Urbana-Champaign
- University of Kansas Libraries
- University of Liege
- University of Manitoba
- University of Maryland Libraries
- University of Massachusetts Amherst
- University of Memphis
- University of Michigan Law
- University of Michigan Library
- University of Michigan Medical School
- University of Minnesota Libraries
- University of Missouri Libraries
- University of Nevada, Reno
- University of New Brunswick
- University of New Mexico
- University of New South Wales
- University of North Carolina at Chapel Hill
- University of North Carolina at Charlotte
- University of North Florida
- University of Notre Dame
- University of Oklahoma
- University of Oregon Libraries
- University of Oslo
- University of Ottawa
- University of Oxford
- University of Pennsylvania
- University of Pittsburgh
- University of Pittsburgh Health Sciences Library
- University of Prince Edward Island
- University of Rhode Island
- University of Rochester Libraries
- University of Southern Indiana
- University of Stirling
- University of Tampa
- University of Technology Sydney
- University of Texas at Austin
- University of Toledo
- University of Toronto
- University of Trinidad and Tobago
- Vassar College
- University of Victoria
- University of Virginia
- University of Washington
- University of Waterloo
- University of Wisconsin
- Uppsala University Library
- Valparaiso University
- Vanderbilt University Libraries
- Villanova University
- Virginia Commonwealth University
- Virginia Tech
- Virginia Wesleyan University
- Vrije Universiteit Amsterdam, Library
- Wake Forest University
- Washburn University
- Washington State University
- Weill Cornell Medicine
- Wellcome Trust
- West Virginia University
- William & Mary
- Winston-Salem State University
- Yale University
- York Universities Libraries
- Youngstown State University
- ZHAW University Library



**17 Recipients,
Everyone
Benefits**

AI Technologies



**King County
Library System**

Conversational Artificial Intelligence:
Bringing the Library to
Your Living Room
\$34,600



FLORIDA
INTERNATIONAL
UNIVERSITY

AI for Archives: Using Facial
Recognition to Enhance Metadata
\$25,000

Access



COLUMBUS
METROPOLITAN
LIBRARY

My Upload: Engaging Library Users
in Digital Collections
\$25,200



LIBRARY

University of Michigan
Using Linked Open Data for Open
Data Toolkit Based on Diversity, Equity,
Inclusion and Access Principles
\$25,380

Linked Data



Atlanta University Center
Robert W. Woodruff Library

Using Linked Open Data for
Georgia's Natural, Cultural and
Historic Organizations' Disaster
Response
\$16,190

Using Scale to Keep Pricing Low



0

price increases in
4 years



6

services
now offered



45%

growth in number of
clients since last year



We have members and users in:

50

States

15

Countries

05

Continents



Thank you to our Board of Trustees, who volunteer, on average, more than 80 hours each of their valuable time to support you, our members and the operations and strategic direction of the LYRASIS team.

In Memoriam: Gregor Trinkhaus-Randall worked tirelessly for the archives community in Massachusetts and on the LYRASIS Board of Trustees. We would like to publicly recognize his enormous contributions to our community and the field of archives. He will be missed.

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LYRASIS

Libraries owning the relationships with our patrons



New York
Public
Library



What the membership gains from the merger



	LYRASIS	DuraSpace
Membership	1000+	175+, 30% overlap
Community Supported Programs	7	3
Communities	GLAMs	Research
Scale	Platform View	
Geography	US	Global
Services	Hosting, Migration and More Services	Hosting, Professional
Revenue	\$80M	\$2M
Fiscal Assets	\$29M	B/E
World Class Team	60+	7

Amplifying Impact



★ LYRASIS® + DÜRASPACE™