



Chief Executive Officer/Executive Director



Greenwood/Asher & Associates, Inc.
EXECUTIVE SEARCH, CONSULTING, AND TRAINING

Chief Executive Officer/Executive Director (CEO/ED)

Are you a visionary, an early adopter, a natural collaborator and a leader? Do you have a mind for business with the long-term view and integrity to steer an organization through a transitional environment and into the future? Are you ready to act as a motivator and thought leader for a community of forward-thinking, innovative and brilliant minds? Do you have a passion for libraries, archives, museums and their mission to deliver vetted and on-point information and cultural resources to scholars, students, researchers, entrepreneurs and the public?

If so then read on. All of these qualities are requisites to achieving success as the next head of LYRASIS.

LYRASIS, a non-profit member-focused organization serving libraries, archives and museums is seeking a Chief Executive Officer/Executive Director who has the vision to continue the innovative trajectory we have travelled the past 30 years.



About LYRASIS

A membership organization approaching \$80 million in annual gross revenue, LYRASIS was established in April 2009 by a union of legacy networks with a history that dates back to 1936. LYRASIS is one of the largest nonprofit associations serving libraries, archives and museums in the United States, and now has members in 49 states and internationally. LYRASIS also partners with key associations including [Association of Research Libraries](#) (ARL), [Historically Black Colleges and Universities](#) (HBCU) Library Alliance - [Digital Public Library of America](#) (DPLA), [EDGE](#), [FOSS4LIB](#), [NFAIS](#), Urban Libraries Council and state library agencies.

LYRASIS provides a critical platform for member libraries, archives and museums to collaborate on access to and creation of information, management, sharing and preservation of their collections, with an emphasis on digital content. The strength of LYRASIS is built upon our members and our commitment to their valuable contributions to society.

LYRASIS highlights include:

- A nationally-recognized product licensing team dedicated to negotiating favorable pricing, terms and group offers on electronic resources, products and services;
- Saving our members hundreds of thousands of dollars through our sale and resale of [eResources](#) which is the majority of our sustained revenue stream;
- [The LYRASIS Digitization Collaborative](#), that provides consulting and digitalization for unique collections;
- Hosting open source software solutions for content management to include [ArchivesSpace](#), [CollectionSpace](#), and [Islandora](#);
- Grants programs that seed a variety of collaborative programs from key financial partners such as the [Institute of Museum and Library Services](#) (IMLS), [National Endowment for the Humanities](#) (NEH), [The Bill and Melinda Gates Foundation](#), [The Alfred P. Sloan Foundation](#) and [The Andrew W. Mellon Foundation](#); and,
- Training, consulting services and fiscal management opportunities for member libraries.



More information about LYRASIS is available at www.lyrasis.org.

Strategic Plan

LYRASIS is currently directed by a 15-person Board of Trustees, composed of 12 member trustees (representing member institutions) and 3 non-member trustees. In 2014 the LYRASIS Board of Trustees adopted the following strategic plan:

Mission:

To meet the expanding digital focus and information needs of libraries, archives and museums with collaboration, services and leadership.

Goals:

- Partner with libraries, archives and museums to create, access, manage and share content to meet their community needs.
- Expand the availability, acquisition and accessibility of content and technologies, while controlling costs and minimizing barriers.

The full strategic plan is available at <http://www.lyrasis.org/about/Pages/Strategic-Plan.aspx>.

Location

LYRASIS is located in midtown Atlanta, Georgia, and employs a widely distributed staff including in-office and remote employees in more than a dozen states and Sweden.

Atlanta

Atlanta is the capital of and the most populous city in the state of Georgia, with an estimated 2013 population of 447,841. The Atlanta metropolitan area is home to 5,522,942 people and the ninth largest metropolitan area in the United States.

Atlanta was established in 1837 at the intersection of two railroad lines. The city rose from the ashes of the Civil War to become a national center of commerce. In the decades following the Civil Rights Movement, during which the city earned a reputation as "too busy to hate" for the progressive views of its citizens and leaders, Atlanta attained international

prominence. Atlanta is the primary transportation hub of the Southeastern United States, via highway, railroad, and air, with Hartsfield–Jackson Atlanta International Airport being the world's busiest airport since 1998.



Atlanta is considered a "world city", ranking 15th among world cities and sixth in the nation with a gross domestic product of \$270 billion. Atlanta's economy is considered diverse with dominant sectors of logistics, professional and business services, media operations, and information technology. Topographically, Atlanta is marked by rolling hills and dense tree coverage. Revitalization of Atlanta's neighborhoods, initially spurred by the 1996 Olympics, has intensified in the 21st century, diversifying the city's demographics, politics, and culture.

The Position

Together with the Board, Staff, Membership and key strategic partners, the Chief Executive Officer/Executive Director provides inspirational leadership within LYRASIS, its membership, and the library community. The CEO/ED inspires a culture of entrepreneurship with a focus on exceptional stewardship of our resources, finances, operations, and programs ensuring organizational growth. The CEO/ED has the ultimate responsibility of developing and maintaining a competent and innovative professional staff. The CEO/ED fosters vigorous participation in LYRASIS and its members' current and emerging collaborative initiatives. LYRASIS supports cooperative programs and explores the role of its members now and in the future; expands nationally recognized collaborative technology solutions; ignites collaboration and balances the needs of a multi-stakeholder member constituency. The CEO/ED is the face of the organization responsible for LYRASIS' strategic positioning, culture, and overall performance; and acts as a strong advocate for libraries, archives and museums (LAMs) in national and international forums.

This is a highly visible role across libraries, archives, museums, consortia, vendor communities and funding agencies.

Responsibilities

- Be a conduit for channeling members' and strategic partners' needs into the overall vision and strategic direction for the organization; manifesting tangible and intangible benefits to the membership.
- Design and implement strategic and fiscal plans; incorporating operational and revenue goals.

- Engage library communities and seek a leadership role in the archives and museums communities to support cooperative programs and service offerings.
- Expand the suite of nationally-recognized collaborative programs. In addition, identify and pursue new and evolving technologies to meet the changing technology needs of LAMs.
- Focus on maintaining our current market share for valuable revenue-generating activities while simultaneously identifying and pursuing new service opportunities designed to meet evolving LAM needs. Ensures a nimble business model enabling the flexibility to meet diverse member needs,
- Responsible for high levels of member engagement to include conference activities, hosted events, digital communications, speaking engagements and formal and informal gatherings with current and potential members.
- The Executive Director acts as a strong advocate for libraries, archives and museums, and for collaboration in national and international forums.
- Responsible for human resources and the ongoing financial health of the organization.

Qualifications

The CEO/ED position requires ability to frame and communicate an inspiring vision, a history of strong collaborative leadership, high energy, foster an entrepreneurial environment, demonstrate the ability to develop and motivate a competent workforce, integrity and credibility among constituents, along with the skill to design long-term objectives and goals for success while building the consensus and collective action to achieve those goals. The successful candidate will daily display a natural tendency toward diplomacy. A demonstrated track record of successful business planning and execution, financial oversight, and entrepreneurial instincts is required. A commitment to diversity and excellence is a must. The CEO/ED must have effective public speaking skills and the ability to speak to and engage with large audiences.

The position requires experience with, or an affinity towards library, archives, museum communities, and/or academic institutions. Experience building strong relationships is required.

The Executive Director position requires an MLS, MLIS, MBA or equivalent, and a minimum of 10 years of experience in an executive level management role. Experience in or with libraries, archives, museums and/or academic institutions is preferred.

Salary and Benefits

A comprehensive salary and benefits package is competitive and commensurate with qualifications and experience.

Applicant Review

The search committee will accept confidential applications and nominations until the position is filled. Candidate screening will begin immediately.

How to Apply

A complete application will include a letter describing relevant experiences and interest in the position; along with a current curriculum vitae. Be prepared to provide the names of five references with titles, mailing addresses, business/home telephone numbers and email addresses as we progress in the selection process. Individuals who wish to nominate a candidate should submit a letter of nomination, including the name, position, address, telephone number and email address of the nominee. Greenwood/Asher & Associates, an executive search firm, is assisting LYRASIS in the search.

Applications and letters of nomination should be submitted to:

Shelley Sullivan Feather, Executive Search Consultant
Greenwood/Asher & Associates, Inc.
42 Business Centre Drive, Suite 206
Miramar Beach, Florida 32550
Phone: 850-650-2277 / Fax: 850-650-2272
Email: shelleyfeather@greenwoodsearch.com

For additional information about LYRASIS, please click on the following link: www.lyrasis.org

LYRASIS is an equal opportunity employer. Every position overview is subject to reasonable accommodate persons with disabilities. LYRASIS is an at-will employer.